

# Case Study: Interxion

“Interxion backup service is very cost-efficient due to the agentless technology and usage-based pricing model, and does not require new hardware investment from our customers.”

by Anthony Foy, Interxion Group Managing Director

## Case Study Overview

### Company

Interxion  
Tupolevlaan 22-24  
1119 NX Schiphol-Rijk  
The Netherlands  
interxion.com

### Industry

One of Europe's leading provider of premium carrier-neutral data centers and managed services.

### Challenges

- Providing Interxion with a high quality, reliable and scalable backup service to its customers to complement its other managed IT services.

### Solution

- Asigra Hybrid Cloud Backup™ and Recovery Software

### Benefits

- Ability to offer affordable, reliable and scalable backup and restore services.
- Instant backup and restore from a remote location.
- Easy Implementation.

# Interxion Seamlessly Implements Asigra's Hybrid Cloud Backup™ and Recovery Software.

## Overview

Interxion, the largest carrier-neutral data centre and managed services provider in Europe selected Asigra's Hybrid Cloud Backup™ and Recovery Software as the core software platform to deliver Interxion Secure Data Service (SDS) – a managed online backup and restore service.

## Interxion's Profile

Interxion is Europe's leading provider of carrier-neutral data centre and managed services. With 20 data centres across Europe, it has the largest footprint and currently supports 700 customers including enterprises, Systems Integrators, Internet Service Providers, hosting and telecommunications companies.

## Interxion's Objective: Provide a scalable backup and restore service to its customers

Interxion needed to deliver a high quality, reliable and scalable backup and restore service to its customers to complement its other managed IT services, such as monitoring and systems management.

## The Solution: Asigra Hybrid Cloud Backup™ and Recovery Software

Interxion went through a thorough evaluation, testing and product development process. By using Asigra's Hybrid Cloud Backup™ and Recovery Software software, Interxion are reaffirming their commitment to delivering quality IT services. With the SDS solution, Interxion brings benefits of the latest technological advances to their customers.

"Powered by the innovative Asigra's Hybrid Cloud Backup™ and Recovery Software software platform, this new technology makes it possible for us to offer affordable, yet highly reliable and scalable backup and restore services. We can offer SDS to a broad range of customers that can instantly backup their data to a remote location, from where it can also be restored within seconds," said Anthony Foy, Group Managing Director at Interxion. Implementation of Asigra's Hybrid Cloud Backup™ and Recovery Software backup and restore software was

easily completed. At each customer site only one DSClient is installed to support single- or multi-server customer environments. When a backup has to be done, the software collects data, performs compression and encryption before sending it over an IP-WAN connection to a centralised SDS Vault located in one of the Interxion data centres. In order to restore data it is collected from the SDS Vault and sent back to the client. This online backup and restore process is managed by the customer via a single Graphical User Interface without additional human intervention or delays. Anthony Foy further commented, "Interxion SDS service is very cost-efficient due to the agentless technology and usage-based pricing model, and does not require new hardware investment from our customers as it can be installed on their existing equipment. It is also easy to implement as it requires minimum training and installation efforts."

Asigra Hybrid Cloud Backup™ and Recovery Software for Enterprises supports a broad range of OS platforms, including Windows, Linux, Unix, Novell and AS/400, and protects Oracle, SQL Server and Exchange Server data. Back-end SDS-System software runs on Solaris, Linux, and Windows.

## About Asigra

For more than 20 years Asigra has stayed ahead of the market with a secure, agentless, scalable and automated backup and recovery solution that aligns the value of data with its storage costs. IT Leaders evolve their environment, without being constrained by their recurring backup challenges, with innovative solutions from Asigra that currently protect over 100,000 sites worldwide.

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