

Dataedge

End User Case Study.

Company Background

A 100+ year old family owned Kansas Bank focused on Business and Personal Banking services with four strategic locations.

Why were you looking for Managed IT services?

“ We have been using Netbackup and tape for backups for many years. It was time to look at something more scalable, automated and secure. We had read about cloud backup services in the trade magazines but we were not comfortable with the concept of security in the cloud. ”

What is your company environment like?

“ We have four bank locations and two data centers. One data center is our primary and the second is used for disaster recovery and testing purposes today. We have approximately 50 employees all on a windows environment. We also have Exchange and several Microsoft SQL databases. Totally we have approximately 500GB of data to protect. ”

Why did you choose Asigra?

“ We looked at many backup solutions from many different providers. Some had disk to disk to tape solutions and others had replication solutions. Dataedge offered us the opportunity to demo the Asigra software. We were impressed with the ease of use and the efficiency of the backups. Once we test drove, we were sold! ”

What were your results?

- “ We signed a two year agreement with Dataedge cloud backup services and we love the services we receive.
- “ We don't have to worry about purchasing hardware and software solution with the Dataedge services. They (Dataedge) invoice us monthly just based on how much data we store with them...it's simple.



- The Asigra software that Dataedge uses for protecting all our data is very secure.
- We have local storage for quick restores of most recent data and this is good because some of our databases are 40-45 GB and recovering that amount of data would take a long time with a 3MB WAN connection.

Our data is securely transported over the WAN and stored at Dataedge in an encrypted format. This exceeds our auditor requirements and means one less thing we need to worry about. We are compliant! ”

What can you do now with the time and resources that you saved from not having to manage your own backup?

“ We know we are saving many hours a week plus and we're confident that our data is being backed up, properly and safely, offsite. We have done several data restores and tweaked data retentions to streamline our data amounts. The cloud backup services from Dataedge is secure, they are knowledgeable and experienced with data protection and know the Asigra software solution very well. If we are to make this decision all over again, we would still choose Dataedge cloud backup. ”

Backup, Recover and Restore.

About Asigra

For more than 25 years Asigra has stayed ahead of the market with a secure, agentless, scalable and automated backup and recovery solution that aligns the value of data with its storage costs. IT Leaders evolve their environment, without being constrained by their recurring backup challenges, with innovative solutions from Asigra that currently protect over 400,000 sites worldwide.

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